

Lois Todd, Executive Coach



Lois Todd is an executive advisor for the Shapiro Consulting Group. She blends masterful facilitation skills, executive coaching and 29 years of high-level business acumen to accelerate results for teams and individuals. She is known for creating high-trust environments where her warm, direct style elicits what matters most. Her ability to launch any business process from a foundation of openness and candor results in outcomes that are coherent and structured for success.

Coaching Approach

Lois is engaged by clients who are looking to become even more exceptional at what they do. While keeping C-Level executives' greatest concerns in the foreground (sustained and steady top-line profitable growth, consistent execution of strategy, client/customer/patient satisfaction and retention, speed, flexibility and adaptability to change), Lois works in the background to ensure that noble purpose, vision and strategy are clearly formed and articulated throughout the organization. She also ensures that sound principles and efficient processes are put in to place and that the talent in the organization has the tools and resources to thrive in their respective performance areas – always putting their strengths to work!

Toolkit

Lois' toolkit includes master-level certification in Neuro Linguistic Programming (NLP), a unique communications technology that uncovers barriers in thinking and behaviors, allowing groups and individuals to move toward their goals at a surprising speed. She is also a master certified executive coach and has a passion for working with physicians.

Results

Over 20 years of working to align C-Level individuals, teams and their organizations to a shared vision, strategic direction and implementation plan that fosters employee engagement and the realization of their business objectives. Lois has an 80% referral rate from her clientele.

Professional History

A music degree led to over a decade in the music business as a radio and television personality and eventually as a broadcasting executive. The second half of her career has been 20 years as a business owner, Organization Development Consultant, Skilled Facilitator and Executive Coach.

Industry Experience

Lois works with executives in health care, government, technology, food and beverage, non-profits and navigation.

Awards

Lois has also been recognized repeatedly in the Colorado Women's Community for Leadership, including "Woman Leader of Excellence" in 2002 from the Colorado Women's Leadership Coalition, "Woman of Achievement" in 2000 from Women in Communications and 2005 as a finalist for "Outstanding Woman in Business" from the *Denver Business Journal*.

Credentials

B.A. Music, University of Colorado at Boulder,
Graduate of Full Sail Recording Academy, Orlando, Florida

Certifications

Master Practitioner of NLP – Neuro Linguistic Programming
Strengths Finder Assessment
Leadership Circle Culture Survey
360 instruments, Strategic Programs 360

Affiliations

Denver Coach Federation
Leadership Circle – Full Circle Group

Other

Lois grew up in Denver, Colorado and continues to live in the city though she escapes to her beloved mountains, particularly to ski with her family, as often as possible. In the no-snow months you might find her in a yoga studio or exploring other parts of the world.



Shapiro Consulting Group

The Equitable Building
730 17th Street – Suite 940
Denver, Colorado 80202

Tel: 303.667.4472

Barry@BarryShapiroNow.com
www.BarryShapiroNow.com